2020 WINTER

CUSTOMER SUCCESS REPORT

POINT OF SALE (POS) SOFTWARE CATEGORY

featured customers

POINT OF SALE (POS) SOFTWARE OVERVIEW

Many businesses simply cannot function efficiently without their point of sale software (POS). As well as ringing up sales, it can keep checks on stocks, help with the accounts and let you know what is selling and what is not. It also helps you keep an eye on stock control so you can get to know whether there are any seasonal changes to sales and whether some items are simply taking up shelf space.

Electronic point of sale is a computerized or cloud system for recording sales in the retail and hospitality industries. In shops, it usually involves a laser scanner reading the bar codes on items being sold. Point of sale software is such a useful component for companies involved in selling products or services - especially retailers, bars, restaurants, hotels and any other hospitality business.

Customer Success Report
Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings. The overall Customer Success ranking is a weighted average based on 3 parts:

Content Score is affected by:

1. Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
2. Customer reference rating score
3. Year-over-year change in amount of customer references on FeaturedCustomers platform
4. Total # of profile views on FeaturedCustomers platform
5. Total # of customer reference views on FeaturedCustomers platform

Market Presence Score is affected by:

1. Social media followers including LinkedIn, Twitter, & Facebook
2. Vendor momentum based on web traffic and search trends
3. Organic SEO key term rankings
4. Company presence including # of press mentions

Company Score is affected by:

1. Total # of employees (based on social media and public resources)
2. Year-over-year change in # of employees over past 12 months
3. Glassdoor ranking
4. Venture capital raised

Customer Success Report Award Levels

Market Leader

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.

Top Performer

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.

Rising Star

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

2020 Customer Success Awards

Check out this list of the highest rated Point of Sale (POS) Software software based on the FeaturedCustomers Customer Success Report.

MARKET LEADERS

clover | Revel SYSTEMS | SHOPKEEP | Square | STORIS The Unified Commerce Solution

toast | TouchBistro | vend

TOP PERFORMERS

AccuPOS | Appetize | cegid | Celerant Retail Commerce Software | centeredge SOFTWARE

eposnow | HARBORTOUCH A SHIFT4 COMPANY | iVend Retail a CITIXSYS product | LS Retail | RICS software

RISING STARS

ECRS The Retail Success Company | impos | LAVU | Maitre'D | NTS RETAIL

onestep RETAIL SOLUTIONS | POSNATION

OVERALL BEST

OF POINT OF SALE (POS) SOFTWARE

BEST IN CATEGORY

Revel
SYSTEMS

Revel SYSTEMS

TRUSTED BY

CHOBANI | FOODSERVICE   CINNABON   GHIRARDELLI CHOCOLATE   LOUISIANA KITCHEN POPEYES   SAN JOSE GIANTS BASEBALL CLUB

ABOUT REVEL SYSTEMS

Designed to maximize security, stability, ease of use, and service delivery, Revel's ecosystem replaces bulky, expensive legacy solutions with a quick, intuitive iOS-based POS platform that combines cloud based technology and the mobility of the iPad. They work with all businesses from small merchants to global enterprises looking to modernize, future proof their operations, and implement a system that adds value through incremental revenue, cost reduction, and a better experience for customers and employees.

195

Customer references from happy Revel Systems users

VIEW ALL REFERENCES

"Revel has made me a better business owner by making payment processing, customer checkout and sales tracking easier. I can also access everything from my computer or my phone even if I'm not in the bakery."

Kelly Lynch
Owner, Scafuri Bakery

"Revel has helped me better manage my time and made me more efficient, because the Management Console lets me control my critical operations from anywhere. I don't have to stress about not being able to take action until I'm back in the office."

Cary Kelly
Owner, The Cookery

"Having accurate data insight from our POS system is essential. On the fly, I can dig into our sales numbers, labor, food costs, [and] product mix; and in doing that, it helps us get a bigger view of what's going on."

Akash Kapoor
Founder and CEO, Curry Up Now

"Revel's ability to quickly and easily connect to peripherals – printers, card swipes, cash drawers – via bluetooth has saved Goodwill hundreds of thousands of dollars in lost revenue."
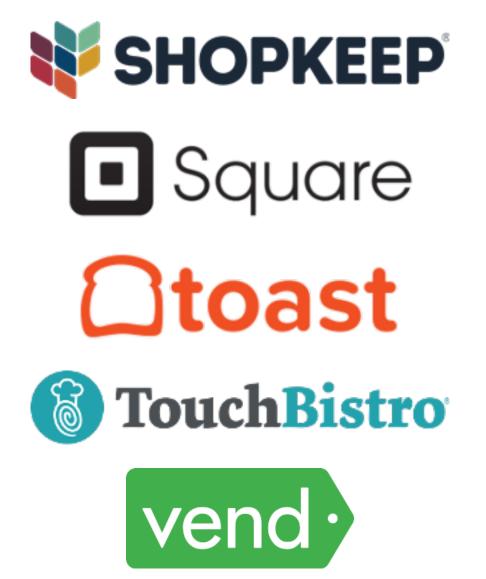
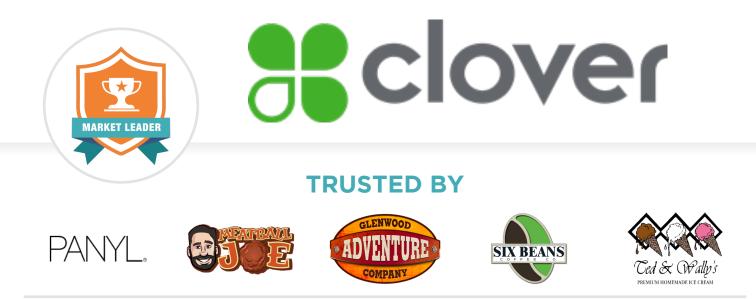**Adam Thayer**
Director of IT, Goodwill Southern CA

MARKET LEADERS

clover

STORIS
The Unified Commerce Solution

SHOPKEEP®

Square

toast

TouchBistro®

vend

clover

TRUSTED BY

PANYL   MEATBALL JOE   GLENWOOD ADVENTURE COMPANY   SIX BEANS COFFEE CO.   Ted & Wally's PREMIUM HOMEMADE ICE CREAM

ABOUT CLOVER

Clover, a First Data company, builds the largest open-architecture point of sale solution aimed at small & medium sized business owners. Their products are changing the consumer/merchant experience for the better, opening avenues for seamless customer-merchant interactions. There are four versions of Clover, including the Clover Station, Clover Mobile, Clover Mini, and Clover Go. With Clover, First Data is aiming to create the largest open architecture operating system for commerce-enabling solutions and applications for business owners.

46
Customer references from happy Clover users

VIEW ALL REFERENCES

"You know, what I liked best about [Clover] is that at the end of the week, it's the reporting processes on the machine that makes life easy for me. I can look at daily totals weekly totals and tax reports. It just makes all of those things much easier for me."

Tony Westenhaver
Owner, Tonto Salon

"If I didn't have the Clover, I would have to account for every meatball that went out this window by hand, and then hope, at the end of the day, week, or month, that my notes were accurate and legible."

Joseph Paolercio
Owner, Meatball Joe

"Having a gift card option allows us to reach new customers. But it also brings loyal customers back in as well."

Brie Henshaw
Owner, Fuse Frozen Yogurt

"Clover is a great partner. Bypass simplifies complex commerce operations for multi-site merchants, and the Clover Mini enabled us to bring seamless, secure EMV technology to market quickly. The ability to update the Mini with functionality as our clients' businesses evolve is a must-have in today's rapidly changing commerce environment."

Brandon Lloyd
Chief Executive Officer, Bypass

STORIS
The Unified Commerce Solution

MARKET LEADER

TRUSTED BY

Ashley HOMESTORE | Badcock HOME FURNITURE &more | ETHAN ALLEN | Bassett® | American Furniture Warehouse

ABOUT STORIS

STORIS is the leading provider of integrated retail software solutions for home furnishings, bedding, and appliance retailers. We have been serving the home furnishings industry for over 30 years. STORIS delivers a solution that enables retailers to implement a Unified Commerce Strategy. Unified Commerce is key to enhancing the customer experience, increasing revenue across channels, and gaining a competitive advantage in a dynamic retail marketplace. STORIS' solutions are designed to add substantial efficiency across daily operational processes including Point of Sale, eCommerce, Customer Experience Management, Inventory, Merchandising, Logistics, Customer Service, Accounting, Business Intelligence, Mobile, Kiosk, and more. To enhance our technology, we offer ongoing development, consulting, training, and support services. As a company, we are committed to our product offering. STORIS continuously sets the industry standard for annual Research & Development. In order to help our clients succeed, we place an emphasis on a positive employee culture, which helps us retain the top talent.

131
Customer references from happy STORIS users

VIEW ALL REFERENCES

"STORIS has delivered many advantages including helping us achieve margin goals, accurate inventory control, and an exceptional POS experience. We are very happy with STORIS implementation services and the way the application is serving our retail business. Retail prices controls are helping us achieve our margin goals, the cycle counting of our…

Rhonda Scott
Director of Retail Systems, Bassett Furniture

"In 2012, we made the choice to move to a new, fully integrated POS system. We selected STORIS because it fit our business model well, came highly recommended and had an impressive and extensive customer base. The product is working wonderfully for us and the customer service is fantastic, knowledgeable, creative and responsive. We look…

Priscilla Morris
Controller, MurMaid Mattress

"Our ability to treat customers right relies heavily on how quickly we can serve, check out and deliver the purchased merchandise to them. With STORIS as our retail platform, we have the tools to provide our customers with the best shopping experience possible."

Ron Mallory
Director of Information Technology, Badcock Home Furniture &more

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"We were very impressed with STORIS' dedication to ensuring a smooth conversion. Our transition to STORIS was well executed and is a direct reflection of the STORIS team's knowledgeable and experienced staff paired with an unwavering commitment to our guests' experience, from showroom to living room. It's a better, faster POS experience for our…

Timothy Quinn
President and Owner, The Wellsville Group

SHOPKEEP®

MARKET LEADER

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BUSINESS NEWS DAILY
Small Business Solutions & Inspiration

Stafford's FAMOUS CHOCOLATES

Dogtown coffee co.

telluride.com

Lady Camellia
pastry and tea room

ABOUT SHOPKEEP

Founded by a successful business owner, ShopKeep is an intuitive, secure, iPad point of sale system, with affordable software that empowers merchants to run smarter businesses. It optimizes staffing and inventory, while offering sales reports and customer information on one seamless, cloud-based platform. By offering low-cost, integrated payment processing, as well as top-of-the-line point of sale hardware, ShopKeep represents a one-stop shop for all ambitious independent business owners who want to hit the ground running.

149

Customer references from happy ShopKeep users

VIEW ALL REFERENCES

"We've been able to customize it exactly to our needs. So on a whim if I create a flight that morning of different wines that we're going to try—which we change everyday—then ShopKeep allows me to basically change my mind daily and keep up, and look great in front of the customers."

Sandra
Owner, Red Hook Winery

"A huge part of retail is understanding the trends that appear in our data and using them to determine what we buy and offer on the floor. Using ShopKeep, I'm able to pinpoint this information with accuracy and buy the right inventory."

Mackenzi Farquer
Owner, Lockwood & Lockwood Style

"Uploading inventory is quick and easy, and the reports help me understand what's selling and what's not so that I can make informed business decisions."

Nancy Gould
Sheep Shoppe

"Our store is 90% locally sourced since we feature over 20 designers and artists. We needed an efficient way to keep track of all the sales that each designer makes, and ShopKeep makes it a breeze to do a monthly total of all their sales and share the reports with them. We can't imagine trying to keep track of it any other way!"

Justin Watwood
Co-Founder, Zoomos

Square

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entrata   IRMG International Restaurant Management Group   LA COLOMBE TORREFACTION   SHAKE SHACK   CUNY The City University of New York

ABOUT SQUARE

Square, Inc. (NYSE:SQ) creates tools that help sellers start, run, and grow their businesses. Square enables sellers to accept card payments and also provides reporting and analytics, next-day settlement, and chargeback protection. Square's point of sale software and other business services help sellers manage inventory, locations, and employees; access financing; engage customers; and grow sales. Square Cash is an easy way for businesses and individuals to send and receive money, and Caviar is a food ordering service for popular restaurants.

129

Customer references from happy Square users

VIEW ALL REFERENCES

"The Square Reader SDK and Square APIs have been very easy to work with and are enterprise-grade. The simplicity and built-in PCI compliance is taking the complexity out of large-scale deployments and is an easy choice for our development efforts."

John Broderick
Chief Technology Officer, Infinite Peripherals

"Guests can have an omni-channel experience with our brand now, whether they're off premise ordering from a computer or on their mobile device. Placing a mobile order is easy and they can earn rewards for their purchases, just as they can in store."

Dan Simpson
Chief Executive Officer, Taziki's Mediterranean Cafe

"It's great having a loyalty program integrated with our register—it's easy for customers to sign up and understand, and easy for our employees too."

Diana Lui
Creative Director, Asha Tea

"As a result of tighter inventory planning, the cost of goods sold is down 22%, and payroll is down 21% thanks to Square."

Meg Rey
Owner, Miette Cakes

toast

MARKET LEADER

TRUSTED BY

PARIS CREPERIE — Pat LaFrieda MEAT PURVEYORS — Ethan Stowell RESTAURANTS — SAMBAZON — PIEOLOGY pizzeria

ABOUT TOAST POS

Toast is an all-in-one point-of-sale and restaurant management platform. As a cloud-based system built specifically for restaurants, Toast offers advanced functionality including tableside ordering, quick menu modifications, real-time enterprise reporting, online ordering, and labor management on an easy-to-use interface.

194

Customer references from happy Toast POS users

VIEW ALL REFERENCES

"An extremely beneficial feature of Toast is the tip prompts. Since we started using this feature, our tip amounts across our locations have doubled."

Andy Jacobi
Co-Founder and Owner, Untamed Sandwiches

"We essentially have six different revenue centers. We needed reports from our POS system that were easy to read. Toast reporting is crisp, clean and easy to interpret. And we can access the data from anywhere, immediately. It helps our chefs a lot too."

Tyler Benson
Co-Founder, Smallman Galley

"I used to lose $1,000 per store every time there was a lightning storm and our internet went down. With Toast's offline mode, I'm already making my money back just by being able to continue to collect credit card information."

Jon Schroeter
Director of Operations, Il Primo Pizza & Wings

"Great POS that is easy to use, cost effective, and yet full featured. Love the "on the fly" reporting. It's also easy to make changes and edits. It's been a pleasure to work with so far. And their team is very responsive to questions and problems."

Ryan Howard
Managing Partner, Elm City Social

TouchBistro®

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Johnny Rockets
THE ORIGINAL HAMBURGER

Little Caesars®

MODUS RISTORANTE

UNIVERSITY OF HAWAI'I
UA MAU KE EA O KA 'ĀINA I KA PONO

Roses
NEW YORK

ABOUT TOUCHBISTRO

TouchBistro is an all-in-one iPad POS and integrated payments solution built for restaurant people, by restaurant people – with every feature designed to meet the unique needs and fast pace of the foodservice industry. TouchBistro has powered over 16,000 restaurants in more than 100 countries worldwide. TouchBistro is an award-winning POS that has been named the 'Best POS for Restaurants' four years in a row by Business News Daily. With offices in Toronto, New York, Austin, Chicago, London, Bogota, and Mexico City, TouchBistro is a global POS leader and is changing the way restaurateurs worldwide run their businesses.

218

Customer references from happy TouchBistro users

VIEW ALL REFERENCES

"You're not going to have credit card discrepancies at the end of the day because TouchBistro is directly connected and integrated with the payment processor."

Kiernan Patenaude
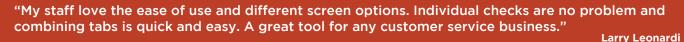**General Manager, Pilot Coffee Roasters**

"When we instituted TouchBistro we went from a 40% pour cost to an 18% pour cost in a six month span. We will be opening another location in a few months and I will be using it there, and I will continue to recommend it to friends because it has helped us immensely."

Ryan Kahl
Owner/Executive VP, Pacific Standard

"With TouchBistro, our processes are faster, from getting tickets to the kitchen to closing checks. We used to waste a lot of time re-adding and re-writing many of the checks. The accuracy of the system is almost 100%."

Mary Iodice
Co-Owner, Finalmente Trattoria

"My staff love the ease of use and different screen options. Individual checks are no problem and combining tabs is quick and easy. A great tool for any customer service business."

Larry Leonardi
Owner & General Manager at Ristorante Firenze, Ristorante Firenze

vend·

TRUSTED BY

Etsy   LUMINOSA — NO BEAUTY SHINES BRIGHTER   MERCHANT MAVERICK   pace ATHLETIC   Piccadilly

ABOUT VEND

Vend is a cloud-based retail platform that makes it easy for retailers to take payments, make sales, manage inventory, and reward customer loyalty. Vend works on iPad, Mac and PC, and offers a wide-range of add-ons, including accounting, ecommerce, analytics, staff rostering and more.

449

Customer references from happy Vend users

VIEW ALL REFERENCES

> "We use Vend to run all customer transactions, make sure our inventory is constantly updated, and communicate effectively with our artists."
>
> **Catherine Cramer**
> **Store Operations Manager, Brika**

> "Vend allows us to quickly and easily set up new shops, even those we're planning overseas – like New Zealand and Canada. We simply duplicate our products and services and adjust prices, taxes, and invoice setup."
>
> **Isaac Sheer**
> **Chief Integrator, Dresden**

> "Vend helps us provide products that people actually want. We've gotten rid of around 8-10% of our inventory that wasn't selling, and that has allowed us to bring on another 100 items that are selling better."
>
> **Dave Willson**
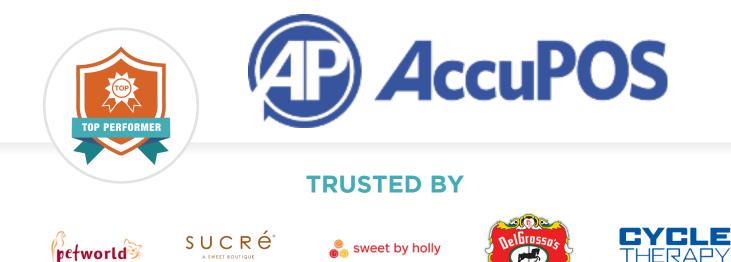> **Owner / Operator, Mom and Popcorn**

> "If you're a boutique brand and you're trying to work out how to control your inventory, how to run your shop, how to give your customers a great experience when it comes to that front desk, Vend is definitely the way to do it."
>
> **Jermaine Hamilton**
> **Brand Manager, Drake General Store**

TOP

TOP PERFORMERS

AccuPOS

eposnow

Appetize

HARBORTOUCH
A SHIFT4 COMPANY

cegid

LS Retail

Celerant
Retail Commerce Software

RICS
software

centeredge
SOFTWARE

iVend Retail
a CITIXSYS product

AccuPOS

TRUSTED BY

petworld
KÆLEDYRENES SUPERMARKED

SUCRé
A SWEET BOUTIQUE

sweet by holly

DelGrosso's
Amusement Park
Tipton, PA

CYCLE THERAPY

ABOUT ACCUPOS

AccuPOS is a powerful point of sale solution for retail and food industry businesses across the world. With an intuitive design, advanced hardware compatibility, and powerful integrations with the best accounting solutions, AccuPOS Point of Sale upgrades the customer experience and makes your business better than ever.

52

Customer references from happy AccuPOS users

VIEW ALL REFERENCES

"I love my AccuPOS POS because it is so easy to use and it has so many levels of tracking available. I am so busy trying to run my business and the reporting that I am able to get saves me time. It gives me the ability to keep a good handle on my business effortlessly."

June Wooding
Founder, Fanautical

"We have only been using AccuPOS a short time but have had great results. AccuPOS's easy to use interface has helped us quickly deliver our rapidly growing signature cupcakes. Thank you AccuPOS!"

Victor Rodriguez
General Manager, Sweet by Holly

"When we were looking for a solution in late 2007, one of our options was a wholesale trade out that could have cost us up to $100,000. By waiting a few years for QuickBooks to further evolve, we've eliminated non-productive back office tasks quite affordably. Our payback was less than a year, so our new AccuPOS-QuickBooks solution was well worth it."

Kristin Holzman
Owner, Prince Michel Vineyard & Winery

"Purchasing the AccuPOS point of sale system was an excellent business decision. We opened Cycle Therapy just over a year ago and as we were already using Simply Accounting for our Commercial Fishing business, we wanted to stay with that accounting program. Our research told us that AccuPOS had created a Point of Sale link with Simply and we took..."

Sandra Beggs
Cycle Therapy

Appetize

TOP PERFORMER

TRUSTED BY

Sacramento Kings · Dodgers · tropical SMOOTHIE CAFE · usbankstadium · Miami Dolphins

ABOUT APPETIZE

Appetize is a modern Point of Sale, inventory and analytics platform transforming how enterprises manage and process guest transactions. With an omnichannel approach, Appetize makes the front of house transactions more intuitive through fixed, self-serve and handheld form factors, while providing robust kitchen and back-office tools. Appetize is trusted by some of the largest and highest volume businesses in the world, including sports and entertainment properties, education campuses, theme parks, travel and leisure sites, and national chain brands.

30
Customer references from happy Appetize users

VIEW ALL REFERENCES

"Appetize Connect gives me live, powerful tools to manage small and large events on any device. The customized reporting, inventory controls, employee permission sets, and menu management are just a few of the revolutionary functions I take advantage of to run our business every day."

Mike N.
Operations, Prom Catering

"The best part about Appetize is the ability to view reports from anywhere. It's great to access data in a fully-featured way right from my phone while working from home or on-the-go."

Nick Rhein
Banquet Manager, Coney Island Waterpark

"Appetize automatic offline mode has been a complete game-changer in terms of network flexibility, increased throughput and reduced risk exposure. In my experience, there is NO OTHER solution that provides such a dynamic approach to online and offline transactions. We have tested others and none compared, period."

Derek Mills
Chief Financial Officer, Spectrum Concessions

"Appetize has been a great partner that has driven both innovation and efficiency within our operations. Using Appetize has helped us to enhance the fan experience by providing more flexible ordering and payment solutions that improve the speed of service to our customers."

Mike Morris
Chief Information Officer, Legends Hospitality

cegid

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L'ORÉAL · CRUNCH FITNESS · golden corral Best Buffet in the USA™ · BALTIMORE RAVENS · QUIKSILVER

ABOUT CEGID

Cegid combines industry expertise with best of breed technology to ensure retail success. Cegid is a leading player in the digital transformation of companies and a provider of cloud services and enterprise software to fashion, beauty and specialty retailers worldwide. The group focuses on omnichannel retailing, including POS, mobile POS, inventory and replenishment, clienteling, CRM and loyalty, as well as business intelligence — all within a single, centralized database that works in real-time. Cegid's award-winning platform allows retailers to deliver a personalized experience and gain a holistic view of their shoppers, products and retail chain.

54
Customer references from happy Cegid users

VIEW ALL REFERENCES

"The solution from Cegid will allow us to unify our store systems on one platform. This will not only provide consistency in terms of a single view of stock and customer data but, because of Cegid's global experience, it will also allow us to centrally deploy the system while guaranteeing compliance in each market."

Helmut Heier
Head of Retail, Leica Camera

"The Cegid solution allows us to conduct simulations within three minutes. We can plan ahead without taking risks and have our factories up and running 12 months a year."

Sylvain Ruffier
Head of Industrial Supply Chain, Millet Mountain Group

"Cegid's SaaS model will give us a single unified retail solution, resulting in a significant improvement in customer service and functionality; and for the future, this will allow development towards a broader set of Omnichannel opportunities, and easy integration to other systems."

Lee Bingham
IT Manager, Paul Smith

"Moving to cloud allowed us to save thousands per year in data center costs related to hosting our own application as well as the peace of mind in knowing all is being backed up."

Mike Neff
Vice President of Member Services, Crunch Fitness

Celerant
Retail Commerce Software

TOP PERFORMER

TRUSTED BY

COLLEGE DEPOT | GRADY'S | CHINESE LAUNDRY LOS ANGELES | SHOEGALLERY | TENNILLE & CO

ABOUT CELERANT TECHNOLOGY

Celerant Technology is a leading provider of enterprise retail management software for optimizing operations in store, online and mobile. 350+ clients use Celerant's omnichannel solution that combines POS, E-Commerce, CRM, inventory management, fulfillment processing, marketing automation and analytics to enhance the shopping experience and accelerate business growth and efficiency. Celerant is recognized as a top retail software provider on the RIS Software LeaderBoard and TopCommerce Provider by Multichannel Merchant.

95
Customer references from happy Celerant Technology users

VIEW ALL REFERENCES

"With Celerant, when we need to make changes and modify the software accordingly, we can get it done quickly. There's no waiting for a new release and no restrictions on how we want to run our business."

Quintín Valiente
Marketing Manager, Tennis Plaza

"Stronger reporting features allowed us to recognize trends quicker, which, allowed us to recognize needs to reorder quicker. And the fact that everything is integrated—real time—gives you relevant data instantly. So, informed decisions can be made that much quicker, which compels your business to grow."

Will Brooks
CFO, Shoe Gallery

"Celerant's 'Best Store Fulfillment' helped us save 5 hours a day by not having to manually split orders, and increased online sales by 60% over 3 years."

Ryan Kistler
E-Commerce Manager, Schuylkill Valley Sports

"The ability to precisely plan and manage future sales and promotions is a competitive advantage in this market of family-owned businesses."

Cameron Salome
President & CEO, College Depot

TRUSTED BY

centeredge SOFTWARE®

Disney CALIFORNIA ADVENTURE™ · DAYTONA LAGOON · METROPOLIS RESORT & Conference Center · SKY ZONE TRAMPOLINE PARK · ALTITUDE TRAMPOLINE PARK

ABOUT CENTEREDGE SOFTWARE

CenterEdge Software offers the best management solution for the amusement, entertainment, and FEC industries. Their integrated suite of products allow you to manage your entire entertainment business from one complete software package. They provide everything from your POS, to your group sales, and your redemption counter software.

28

Customer references from happy CenterEdge Software users

VIEW ALL REFERENCES

"If you want the right solution the first time around, CenterEdge is the right choice. Whether you need to handle online sales, group bookings, card systems, a redemption counter, digital signage or just about anything else, the choice is always CenterEdge. I would suggest CenterEdge Software to any facility regardless of its size. It's a purchase you'll be…
Mike Baier
Technology Engineer, The Castle Fun Center

"Our biggest "win" with CenterEdge has been the marketing component from waivers. In our slow periods or offseason, we can use their contact information to target specific groups of customers for promotions. The wealth of information that CenterEdge can provide with customer profiles allows us to target customers and reduce marketing costs."
Brandon Wick
Director of Human Resources, Metropolis Resort & Conference Center

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"Our increased profitability is due in large part to the upgrade [to CenterEdge] and has paid for itself in under two years. You must choose a product that is reliable and a vendor that stands behind it. Through all my research and conversations with peers in the industry, I feel CenterEdge's support is the best."
Jeff Frye
Owner, Gattitown

"We could not be more satisfied with the products and services of the CenterEdge POS system. The program provides us with everything we need for proper accounting, inventory, reporting and tracking of sales items. Most important to us is the level of service we receive to work through our situations and their desire to make it right for us. Their people make…
Joe Aboid
Owner, Putt-Putt Fun Center

eposnow

TRUSTED BY

BW | Best Western. Hotels & Resorts   PaymentFirst   BAYSWELL PARK   OLD THORNS   UNIVERSAL A COMCAST COMPANY

ABOUT EPOS NOW

Epos Now is the leader in cloud POS. Epos Now has helped over 30,000 businesses grow and have built their business on their reputation for exceptional customer service. Epos Now was founded on a belief that all businesses and entrepreneurs should be able to leverage the power of both cloud computing and modern technology to power their businesses. They help to improve both the lives of their customers and their businesses.

76

Customer references from happy Epos Now users

VIEW ALL REFERENCES

"Our business is expanding quickly and we needed a reliable EPOS system that could support our growth, help us with stock management and also streamline transactions in-store. There is no doubt that Epos Now has enabled us to do all of those things."

Owen Oxley
Store Manager, Ratchet Clothing

"I was up and running within minutes and it was so easy to add my stock as I was able to import the information from spreadsheets I already had. My staff [grasped] the new software quickly and it has been much easier to view business data than it was previously. I have saved so much time as I can track my stock at the click of a button."

Vincenzo Marcino
Operations Manager, Body Active Gym

"I have experienced working for businesses with and without EPOS systems, so I understood it was a necessity when I started my business! Epos Now has helped to reduce customer wait times and has improved the overall efficiency and effectivity of my business. I'm really pleased with the outcome."

Asam Salim
Owner, Navaho Coffee

"As the Epos Now software is cloud-based I can view all of my business data from the comfort of my own home, which is fantastic. I'm also really happy with how accurate the stock management facility is as I don't have to spend hours counting thousands of cartridges."

Gaetano Ciampa
Manager, Cartridge Depot

HARBORTOUCH®
A SHIFT4 COMPANY

TOP PERFORMER

TRUSTED BY

ABOUT HARBORTOUCH

Harbortouch Payments, LLC is a leading business technology company and pioneer of the POS-as-a-Service business model, having served over 360,000 merchants in 17 years in business and currently processing more than $13 billion annually. The company offers a revolutionary free equipment program that delivers best-in-class POS systems with no up-front costs, including state-of-the-art hardware, premium software, custom programming, professional installation, onsite training and 24/7 support.

30
Customer references from happy Harbortouch users

VIEW ALL REFERENCES

"In my extensive experience, I have found Harbortouch's POS solution to be the undisputed leader in the industry. Their Restaurant POS system is really unparalleled in terms of both price and capabilities. Despite the low cost, their solution delivers high-end equipment with cutting-edge software, and is backed by 24/7 support and a lifetime warranty. It's a...

Jon Taffer
Executive Producer, Bar Rescue

"We actually wouldn't be able to be as busy as we are without a POS system; it enables you to do more business with greater ease."

Mark D.
Metropolitan Seafood

"The software was very simple. My servers were able to pick up most of the actions they needed within their first shift."

James D.
Gino's East Pizzeria

"Harbortouch is a 5-star experience."

Lou P.
The Pub at Seipsville

TOP PERFORMER

LS Retail

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DUNKIN' DONUTS — AMERICA RUNS ON DUNKIN'®

HERSHEY'S CHOCOLATE WORLD

IKEA

VICTORIA'S SECRET

adidas

ABOUT LS RETAIL

LS Retail is a world-leading provider of unified business management software solutions for retailers, restaurateurs, pharmacies and gas stations of all sizes. LS Retail specializes in developing Point of Sale and business management software systems based on Microsoft Dynamics 365 Business Central (formerly Microsoft Dynamics NAV), Microsoft Dynamics 365 for Finance and Operations (formerly Microsoft Dynamics AX) and .NET technology. LS Retail business software solutions have been installed in more than 76,000 stores, restaurants and gas stations operating in over 125 countries worldwide. All their partners are certified and have undertaken advanced LS Retail training.

470
Customer references from happy LS Retail users

VIEW ALL REFERENCES

"LS Nav accompanies us throughout all stages of the business, allowing us to monitor the financial side, production side, purchases, store inventory, shipping and so on. We can keep track of everything in a consistent way, across all our stores, as well as in the multi-brand stores we work with."

Ignacio Pancorbo
Managing Director, Serena Whitehaven

"We are now able to track inventory movements that are linked to the POS, perform just-in-time ordering with the meal planning module, reduce waste through inventory forecasting, and handle advance order reservations and payments for delivery and pickup transactions."

Mark Lavina
ERP Project Manager, Conti's

"LS Nav had all the characteristics Robin Look was looking for, and more: the end-to-end software solution would enable headquarters to run their whole business centrally, managing inventory, pricing, discounts and campaigns simply and effectively from the back office."

Simon Kaufhold
General Manager, Robin Look

"Earlier we would manually compile and circulate sales data. Now, with LS Nav, we can see sales in real time. We have designed an automated report which contains complete sales data per store, kitchen, and department that is sent directly to all the departments via email."

Vivek Garg
IT Manager, Sagar Ratna

RICS software

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LEE'S SPORTS • Chiappetta SHOES • The Athlete's Foot • new balance • MARIGOLD MY STYLE. MY STORE.

ABOUT RICS SOFTWARE

RICS Software is a POS and Inventory Management solution for apparel, footwear, and accessory retailers. RICS provides easy-to-learn and easy-to-use Point Of Sale, Inventory Management, and Reporting tools, as well as full-service on-boarding and live support 7 days a week. Using the RICS solution enables clients to make smarter buying, inventory, and selling decisions, while saving time, spending less, and selling more. RICS also integrates with e-Commerce, accounting, open-to-buy, and product catalog data (SKU's, images, UPC's, descriptions, etc.). And, RICS offers a Mobile POS App for use off-site, or on the shop floor. Use code: FEATURED and receive 50% off your first 12 months of service!

33
Customer references from happy RICS Software users

VIEW ALL REFERENCES

"The reporting capabilities are excellent. I can now provide much improved customer satisfaction and [better] manage my inventory."

Lea Blackburn
Owner, Tootsies Ponte Vedra

"One of the selling points for us was the integration with Shopify for our online business. This is certainly a large chunk of our business and will only continue to grow in the coming years."

Grant Finley
Merchandise Manager, St. Louis Scott Gallagher Soccer Club

"The reports are awesome. Having all the history on your customers, sales, ROI, turns...that part is really good."

Melenie Edge
Owner, Western Edge

"The RICS Reporting easy-to-use automation features have saved me hours of work every week."

David Spetnagel
Owner, Fleet Feet Sports

TOP PERFORMER

iVend Retail
a CITIXSYS product

TRUSTED BY

Virgin mobile   Goodwill   the Vitamin Shoppe® every body matters™   MTN   SHOWCASE HOME OF THE HOTTEST TRENDS

ABOUT IVEND RETAIL

iVend Retail by CitiXsys is the only true SAAS, integrated omnichannel platform for retail and hospitality chains. Designed to provide exceptional customer experiences throughout the entire shopper and dining journey, iVend Retail solutions for point of sale, loyalty, digital passes, analytics, inventory, merchandising, and mobility offer out-of-the-box integrations to Sage 300cloud and X3, Microsoft Dynamics 365 Business Central, SAP Business One, S/4 HANA, ECC 6.0 and IS-Retail, and Magento Commerce to produce a flawless ecosystem where data flows instantly and freely. Our suite of solutions are available through a worldwide network of certified partners.

114
Customer references from happy iVend Retail users

VIEW ALL REFERENCES

"Integrating our store operations at the Vitamin Shoppe stores with iVend Retail and SAP Business One paired together has helped us to gain real-time visibility into our business operations and improve communication among departments for more synchronized operations."

Tony Truesdale
Chief Executive Officer, The Vitamin Shoppe, Inc.

"We were looking for a retail system with end-to-end management capabilities to efficiently run our store operations. iVend Retail addressed our needs perfectly. The promotions setup in iVend Retail is exactly what Virgin Mobile needs. Now, all retail processes in our stores are integrated seamlessly."

Russel Bacha
Information Technology Manager, Virgin Mobile

"iVend Retail and Sage 300 have breathed new life into our retail ecosystem. We are happy to have a true Omnichannel solution featuring in-built loyalty management, coupons, and gift card functionality. iVend also prepares us to go online with complete integration to in-store systems. Additionally, iVend has helped with our data issues and improved our…

Eremasi Matanatabu
Chief Operating Officer, Fresh Choice Supermarket

"With growth plans for our airport stores, we believe that expanding our utilization of mobile technology and leveraging the omnichannel capabilities of the iVend Retail suite will help us to increase store foot traffic and connect with our existing and potential customers while on layovers."

Philippe Dray
Chief Executive Officer, Duty Free City

27

RISING STARS

ECRS
The Retail Success Company

impos

LAVU

Maitre'D

NTS RETAIL

onestep
RETAIL SOLUTIONS

POSNATION

RISING STAR

ECRS
The Retail Success Company

TRUSTED BY

Southland   Cleveland Clinic   Kimble's commissary services   EATALY alti cibi   LaBonne's MARKETS

ABOUT ECRS

ECRS is a careful balance of both art and science. ECRS automates the complex science of retail enabling their customers to focus on the art which is what catapults them above competitors and to long-term success. Their comprehensive retail automation solution suite is proven to drive maximum ROI and is backed by award-winning customer training and support.

81

Customer references
from happy ECRS users

VIEW ALL REFERENCES

"It is a very beneficial tool for starting with a macro view of the business while still giving the flexibility of dialing into specific data as necessary. Briefcase has allowed me to get information which was very cumbersome to find before. Briefcase has improved my analytics significantly with its ease of use."

Mike Asher
CEO, Rollin' Oats Market & Cafe

"We save hours every week with automatic reordering, and our stock levels are now efficiently maintained. Our orders are also spread more evenly now. We avoid getting huge shipments all in one day so it saves us time in unpacking and checking in merchandise."

Darren Marcell
Front-End Manager, Apthorp Pharmacy

"The reporting possibilities are endless. The ability to compare several departments, to sales, to inventory quantity, changes the way we look at everything. Having the ability to look at real-time data in a matter of seconds, the benefits are immeasurable."

Mitchell Nol
CIO, Harvest Health Foods

"We now have perpetual inventory and the type of detailed reporting we never had before. ECRS has enabled us to transform our business model in only a few short years."

David Abbott
Debra's Natural Gourmet

impos

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brisbane Campos NGA NATIONAL GALLERY OF AUSTRALIA CANBERRA Telstra TARRAWARRA ESTATE

ABOUT IMPOS

Our Impos POS software is designed to suit a range of hospitality business types, from cafes and restaurants and bars to multi-site restaurant groups and national service organizations. For more than 10 years we have been providing fast and reliable POS software and hardware to Australian hospitality venues. Impos is a partner to the hospitality industry. We understand that the industry doesn't work 9 to 5 so neither do we. Our phone is answered 24 hours a day, 7 days a week, 365 days a year to ensure the smooth running of your venue at all times.

46

Customer references from happy Impos users

VIEW ALL REFERENCES

"Data extraction is the key to measuring ROI and the more powerful the data return, the better we are able to make decisions and measure performance. Thanks to Impos' fully integrated stock module, for the first time we're able to access and analyse data at any time."

Dave Kerr
Owner, The Beaufort

"We always have less than .05-1% variance on stock and that includes all food and beverage items on a weekly basis. Using Impos stock management in conjunction with a fast front end POS system for each and every sale is essential for running our business. It is a foolproof system, which is exactly what every business needs and saves me valuable time…

Craig Thomas
Financial Controller, Brisbane Hotel

"Having used many different systems both in Australia and overseas and with 15 years in hospitality, speed and ease of the Impos system make this the best POS system I have ever used. New staff pick it up easily and back of house reports are easy to generate and understand."

Justin Joiner
Venue Manager, The Local Taphouse

"Since opening, we have been a very busy venue, and Impos has meant that we don't have a raft of issues to deal with POS wise, and the visibility in the back of house is immensely valuable to the overall running of Annata."

Christian Blair
Owner, Annata

LAVU

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Eau Claire County Fair   GREEN BEANS COFFEE   Fortina   JOLIET JUNIOR COLLEGE 1901   NEW MEXICO PINON COFFEE

ABOUT LAVU

Lavu Inc. was formed around the idea of using technology to create products that improve the lives of small business owners. The cloud-based iPad point of sale system offers all the functionality of a traditional system, with all the customizability and flexibility modern technology provides. Lavu also cares about the quality of employee's lives, which is why they provide daily lunches, convenient work hours, and an all around exciting environment to work.

40
Customer references from happy Lavu users

VIEW ALL REFERENCES

"It shows me reports that are just incredible as a restaurant operator. I can see reports by the hour, by the item. I know that when that ticket is on my display unit or printer, I have everything I need at the touch of a fingertip."

Michael McGreal
Department Chair, Culinary Arts, Joliet Junior College

"Lavu restaurant POS makes our servers more efficient, one of the most important things I see is an iPad in their hand taking the orders; because they can take the order, repeat it back to the guest, and send it to the kitchen and there are far fewer mistakes between the kitchen and the server to the table."

Richard Solomon
General Manager, Growler USA

"After using Lavu in our Pinon Coffee House locations, we felt that Lavu was the best fit for our retail operation at our warehouse. All equipment arrived in a day, implementation was a breeze, and any questions were answered same day by the support team or our account manager. Hands down, Lavu is the best POS solution that we've come across."

Matthew Bregar
Controller, New Mexico Pinon Coffee

"With Lavu, it's reports, reports, reports. Data is everything in making our entire company more efficient."

NoDa Brewing

Maitre'D®

RISING STAR

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BARNIE'S COFFEE TEA CO.   DQ   Holiday Inn AN IHG HOTEL   sodexo   VALOR HOSPITALITY PARTNERS

ABOUT MAITRE'D

Maitre'D by Posera is a leading provider of restaurant POS and management systems, with 20,000 customers worldwide and over 100 resellers in 26 countries. Maitre'D is an all-in-one solution, offering customizable POS for all types of restaurant concepts, Back-Office, Enterprise solutions, Kitchen Video Display Systems, Online Scheduling and Online Reservations.

63

Customer references from happy Maitre'D users

VIEW ALL REFERENCES

"We achieved a return on our investment in Maitre'D through savings of approximately 30% following implementation."

Geraldine Stone
Finance Manager, Holiday Inn Leeds-Garforth

"We needed a solution that was user-friendly, efficient, and reliable, but one that also offered a partnership of support. We've found these in Maitre'D."

Paul Erwin
VP of Administration, The Pita Pit

"With both campuses being on the same system, centralized reporting will help streamline operations, especially in the areas of inventory management, sales and cost analysis, and receivables."

Pamela Syster
General Manager: Food Service Director, Conemaugh Memorial Medical Center

"We needed a POS system as a common platform in all of our locations and chose Maitre'D primarily due to the fact that they had the flexibility to handle fast food, casual dining, bars, retail outlets and a myriad of other different locations."

Ed Jones
Vice President of Finance, MSE Branded Foods

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m:tel AUSTRIA   9mobile   swisscom   vodafone   TELE2

ABOUT NTS RETAIL

NTS Retail is the first software solution provider with a clear focus on telco retail optimization. They support telecoms worldwide to maximize in-store experience and sales performance. They are a global retail software and consulting company with an international network of partners. Together, they offer CSPs a practice-proven retail solution with the highest-quality local service.

30

Customer references from happy NTS Retail users

VIEW ALL REFERENCES

"Taking advantage of the modular design of NTS Retail's software package, we are able to always guarantee our customers a "best-of-class" retail experience. NTS Retail has provided competent support in implementing our requirements."

Mutlu Bütüner
Program Manager Retail Transformation, UPC

"Together with NTS Retail, we managed to implement a whole new IT infrastructure allowing us to perform sales transactions and contract renewals directly at our new stores and ensure optimum goods replenishment."

Edward Sleijffers
Manager Retail, Tele2

"The NTS Retail Suite has simplified m:tel business processes significantly. Additionally, it offers the highest possible level of protection against misuse and fraud and provides valuable statistics at the touch of a button."

Milenko Cvijanovi
Director, MTEL Austria

"The NTS repairmanager allows cost-effective, straightforward processing of repair orders."

Urs Lehmann
Shop Management, Swisscom

onestep
RETAIL SOLUTIONS

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BAUM'S DANCEWEAR
Where the spotlight is on you.

Fleur-de-lis Designs

lou lou

TARINA TARANTINO

Santoni

ABOUT ONE STEP RETAIL SOLUTIONS

One Step Retail Solutions is a retail technology and services company. They are one of the nation's leading resellers of point of sale/inventory control systems for specialty retailers. They empower retailers by giving them the tools they need to succeed. They specialize in Retail Management Systems, Inventory Planning and Managed IT Services.

32

Customer references from happy One Step Retail Solutions users

VIEW ALL REFERENCES

"Retail Pro has provided a control function at the point of sale that reduces employee fraud, controls discounts and improves our accuracy of pricing....It has become the central nervous system for our company."
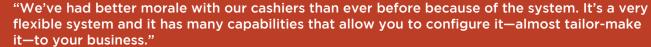
The Pet Store

"Overall, Counterpoint has helped us immensely improve our customer's experiences, both with a more informed inventory to choose from, and with less time spent at check out. We look forward to continued improvements to our business, made possible by Counterpoint."

Baum's Dancewear

"We got on Retail Pro in 1995. You can figure the math there but that's the only system we've used. The store, when we first got it, was about 2000 square feet and now we are at 5600 square feet, so keeping track of our inventory has definitely helped us make larger profit margins, as well as not over-purchasing, so we were able to turn out a profit and...

Soung Kim
Manager, Sportech

"We've had better morale with our cashiers than ever before because of the system. It's a very flexible system and it has many capabilities that allow you to configure it—almost tailor-make it—to your business."

Stephen Hicks
President, Hicks Nurseries

POSNATION

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BARINO'S MARKET • OCTIV • RIVERSIDE SERVICES • purearth ORGANICS • Shear Excellence a men's salon

ABOUT POS NATION

POS Nation is a value-added reseller of turnkey point of sale solutions. Bundle hardware, software, and services to provide customized solutions to meet a range of business needs. Primarily serve independent retailers and restaurants in a variety of markets. POS Nation works directly with business owners & operators to develop a tailored solution designed to meet the customer's unique needs. Navigating the POS purchasing decision can be daunting, and they're here to help.

47
Customer references from happy POS Nation users

VIEW ALL REFERENCES

"Bartenders and servers really enjoy it - they don't have to have tabs lined up on the bar...you can just take their credit card, swipe it, and their name comes right up."

Frank Indelli
Co-Owner, Hawthorne's Backyard Restaurant

"I own a wine and liquor store. I can keep track of what month's items move faster and can keep stock accordingly. You know exactly what your sales are and what your goals are."

Hitesh Patel
Owner, Tipsy Bottle

"We are a beauty supply retail business that provides customization services for the wigs and hair extensions we sell. We love the POS system I purchased from POS Nation. My favorite feature is creating and printing barcodes - if we decide to purchase and sell a local/homemade product, we can still present it professionally by creating a barcode for it."

Paula Legore
Luxurious Hair Boutique

"So much POSitive feedback to share and report here that I can go on for hours, but I will keep it short and to the point. If you need a POS system that is powerful, easy to use, and a back up support team that is always there for you, you get it from POS NATION, the recipient of a strong FIVE STAR RATING."

Joseph Gelbman
Parve Zone